| Item | Quantity | List Price | Shipping Weight in Lbs. | Discount to GSA off List | (A)Net Price to GSA F.O.B. Offeror's Plant |
|---|---|---|---|---|---|
| Model 66Z | 1-14 | 60,000 | 1,870 | 8.5% | 54,900 (A) |
| Model 101XLZ | 1-5 | 122,110 | | 12.2% | 107,271 |
| Additional 1% discount for each lot of increments of five (5) | 6-10 | | | | 106,198 |
| | 11-15 | | | | 105,137 |
| | 16-20 | | | | 104,086 |
| | 21-25 | | | | 103,045 |
| Model 101Z | 1-14 | 77,000 | 2,250 | 1.5% | 75,845 (A) |
| Model 101ZZ (Double Backscatter) | 1-14 | 122,000 | 4,000 | 2.2% | 119,316 (A) |
| Model 101 GT | 1-14 | 90,000 | 2,000 | 1.5% | 88,650 (A) |
| Model 101 Van | 1-5 | 222,500 | | 3.7% | 214,275 |
| Additional 1% discount for each lot of increments of five (5) | 6-10 | | | | 212,133 |
| | 11-15 | | | | 210,012 |
| | 16-20 | | | | 207,912 |
| | 21-25 | | | | 205,833 |
| 2X-4X-8X Digital Zoom | 1-14 | 2,800 | 0 | 1.5% | 2,758 * |
| Reverse Video | 1-14 | 560 | 0 | 1.5% | 552 * |
| Baggage Extension Tray Model 66Z (36") | 1-14 | 980 | 0 | 1.5% | 965 * |
| Baggage Extension Tray Model 66Z (18") | 1-14 | 980 | 0 | 1.5% | 965 * |
| Baggage Entrance Tray Model 101Z (33") | 1-14 | 980 | 0 | 1.5% | 965 * |
| Baggage Entrance Tray Model 101Z (21") | 1-14 | 980 | 0 | 1.5% | 965 * |
| Baggage Extension Tray Model 101 (33") | 1-14 | 980 | 0 | 1.5% | 965 * |
| Baggage Extension Tray Model 101 (21") | 1-14 | 980 | 0 | 1.5% | 965 * |

| | | | | | |
|---|---|---|---|---|---|
| Model 66ZI (International) | 15+ | 70,980 | 1,990 | 8.5% | 64,947 (B) |
| MobileSearch | 1-5 | 1,820,000 | 43,300 | 5.0% | 1,731,000 (C)/(D) |
| MobileSearch | 6+ | 1,820,000 | 43,300 | 8.3% | 1,670,000 (C)/(D) |
| MobileSearch Options:<br>•Labor Warranty<br>•Full Year Preventative Maintenance<br>•Installation & Operator Training\Checkout | | | See Appendix One | | |

(A) For domestic use (Continental U.S.): X-ray system prices include one (1) year parts and labor warranty; also include installation and operator training. For non-domestic use (outside Continental U.S.): X-ray system prices include special modifications for power requirements and one (1) year parts-only warranty and do not include installation and operator training. Warranty on the X-ray tube is pro-rated whether conus of oconus.

* Note: The foregoing schedule assumes the purchase of options at the same time as system order placement. Any option purchased after system manufacture is priced higher than this schedule and treated as an open market sale.

(B) One Year Parts Warranty, X-ray tube pro-rated for usage

Ancillary service to include additional operator training (personnel turnover), preventative maintenance, repair labor and travel time are added at the rate of $90.00 per hour. Installation and initial operator training are included in the price of the model. Only 8 hours of downtime awaiting parts for repair shall be billed to the ordering agency. Also when a technician is directed to move on to another site because of downtime, billable expenses will stop accruing then start again when he returns to complete the job. All measures shall be taken to reduce travel costs for all ancillary services. For example, if equipment is shipped to several European locations, travel shall be planned to service all those locations in one trip in lieu of back and forth to the United States. The international warranty is 12 months, parts only. The 12-months shall begin from date of installation or 90 days from ship date, whichever is later. Travel costs shall be reimbursed by the agency placing orders against the contracts. Travel time associated with initial installation and operator training shall be reimbursed by the agency placing orders against the contract at the rate of $90.00 per hour. Reimbursement for travel costs (lodging, meals and incidental expenses) shall be in accordance with the Federal Travel Regulations (48 United States), Joint Travel (Alaska, Hawaii, Puerto Rico and territories and possessions of the United States) or Standardized Regulations (Foreign Areas).

(C) One Year Parts Warranty
-Note: See Appendix One for additional details/options.

(D) FAR 52.232-30 Installment payments for commercial items (Oct 1995). Authorized in conjunction with the discounted pricing.

## Appendix One: MobileSearch, Additional Options

- **Full Labor Warranty – Year one**

  AS&E's "Full Warranty Labor – Year one" is awarded for the actual travel time to and from the site and for the actual labor man-hours expended at the site, for AS&E's Field Service Engineers and Design Engineers. The awarded rates are: Field Service Engineers--$125 per hour for travel and labor on Monday through Friday, $160 per hour for travel and labor on Saturdays and Sundays, and $190 per hour for travel and labor on Holidays. Design Engineers--$165 per hour for travel and labor on Monday through Friday.

  a. Only eight (8) hours of downtime awaiting parts for repair shall be billed to the ordering agency. In addition, when an engineer is directed to move to another site because of downtime, billable expenses will stop accruing, then start again when the engineer returns to complete the job.

  b. Travel expenses will be charged based on the travel and per diem rates according to the Regulations as shown in paragraph below.*

- **Full Year Preventative Maintenance**

  AS&E's "Comprehensive Preventative Maintenance" Government price is $59,000 for labor man-hours required to perform the weekly, monthly, quarterly, semi-annual, and annual required maintenance per Attachment 1 (MobileSearch Preventative Maintenance Checklist) to Revision 2 to the price list.

  a. In addition, the actual travel time to and from the site, for AS&E's Field Service Engineers, is awarded at $125 per hour.

  b. Travel expenses will be charged based on the travel and per diem rates according to the Regulations as shown in paragraph below.*

- **Installation & Operator Training**

  AS&E's "Installation and Operator Training" Government price is $21,900 for the 120 instructional man-hours, MobileSearch OP/PM manuals, and incidental expenses (classroom materials).

  a. "Installation and Operator Training" consists of an

(3) Cont.

b. In addition, the actual travel time to and from the site, for AS&E's instructor, is awarded at $125 per hour.

c. Travel expenses will be charged based on the travel and per diem rates according to the Regulations as shown in paragraph below.*

- **Installation & Operator Checkout**

The MobileSearch Installation & Operator Checkout training is awarded at a cost of $21,900 to the Government. The cost includes 120 instructional man-hours, 10 Operator Manuals, a copy of the System Production Record Book, and incidental expenses (classroom materials).

a. In addition, the actual travel time to and from the site, for AS&E's instructor, is awarded at $125 per hour.

b. Travel expenses will be charged based on the travel and per diem rates according to the regulations based on the paragraph below.*

- **FTR Travel**

*Travel costs shall be reimbursed by the agency placing orders against the contract. In connection with the above services, reimbursement for travel costs (lodging, meals and incidental expenses) shall be in accordance with the Federal Travel Regulations (48 United States), Joint Travel (Alaska, Hawaii, Puerto Rico and territories and possessions of the United States) or Standardized Regulations (Foreign Areas).